

# AIMS AMP CAPITAL INDUSTRIAL REIT MANAGEMENT LIMITED

As Manager of AIMS AMP Capital Industrial REIT 1 Raffles Place, #21-01 One Raffles Place Singapore 048616

(Constituted in the Republic of Singapore pursuant to a Trust Deed dated 5 December 2006 (as amended))

Press Release: 29 October 2010

# AIMS AMP Capital Industrial REIT delivers 56.8% year-on-year increase in distributable income

# Highlights for the quarter:

- Gross revenue for the quarter increased by 42.1% year-on-year to S\$16.8 million
- Net property income for the quarter increased by 33.0% year-on-year to S\$12.0 million
- Distributable income increased by 56.8% year-on-year to S\$8.1 million
- Unitholder approval for the acquisition of 27 Penjuru Lane Singapore for S\$161 million
- Launched fully underwritten S\$79.6 million renounceable rights issue
- Accepted a letter of commitment for a S\$280 million new loan with a significantly lower all in cost of debt and a weighted debt term to maturity of 3.9 years

## Financial results summary

	2Q FY2011	1Q FY2011	Q-o-Q Change %	2Q FY2010	Y-o-Y Change %
Gross revenue (S\$'000)	16,802	16,047	4.7	11,825	42.1
Net property income (S\$'000)	12,041	11,749	2.5	9,053	33.0
Distributable income (S\$'000)	8,098	8,086	0.1	5,166	56.8
DPU (cents)	0.3968	0.5376			
DPU (adjusted) (cents) <sup>1</sup>	0.5376				

<sup>&</sup>lt;sup>1</sup> DPU is lower for 2Q FY2011 due to the issue of 513,309,781 rights units on 14 October 2010 and 7,165,109 Units to the Manager on 19 October 2010 for payment of the acquisition fee in relation to the acquisition of 27 Penjuru Lane. These new Units are entitled to participate in the 2Q FY2011 distribution. If the new Units issued in October 2010 were excluded in the computation, the adjusted DPU would have been the same as 1Q FY2011 DPU of 0.5376 cents, with annualized yield being 9.6% based on a closing price of \$\$0.225 on 28 October 2010.

#### Distribution details

Distribution Period	1 July 2010 to 30 September 2010	
DPU (Cents)	0.3968	
Ex – Date	4 November 2010, 9am	
Books Closure Date	9 November 2010, 5pm	
Distribution Payment Date	17 December 2010	

**Singapore, 29 October 2010** – AIMS AMP Capital Industrial REIT Management Limited (the "**Manager**") as Manager of AIMS AMP Capital Industrial REIT (the "**Trust**") is pleased to announce distributable income of S\$8.1 million for the second quarter ended 30 September 2010 ("**2Q FY2011**"), an improvement of 56.8% compared with 2Q FY2010.

Mr Nicholas McGrath, Chief Executive Officer of the Manager said "We are pleased to announce that the Trust has once again delivered a solid set of results for its unitholders for 2Q FY2011. The significant increase in revenue, net property income and distributable income year on year was largely due to the acquisition of five quality properties in Singapore over the last year."

Mr McGrath continued: "The major focus for the Trust during 2Q FY2011 was the suite of transactions relating to the acquisition of the high quality ramp up warehouse at 27 Penjuru Lane for S\$161 million ("**Acquisition**") from AMP Capital. This transaction, which was overwhelmingly supported by the Trust's unitholders, completed on 15 October 2010 and has resulted in a significant increase in the asset base (S\$803.9 million as at 28 October 2010) and market capitalisation (S\$447.1 million as at 28 October 2010) of the Trust.

The Acquisition was partially funded by a fully underwritten renounceable rights issue of S\$79.6 million ("Rights Issue") and partially funded by the New Loan (as defined herein). The Acquisition facilitated a refinance of the Trust's existing debt with a S\$280 million facility ("New Loan") from a syndicate of four banks: Standard Chartered Bank, Commonwealth Bank of Australia, United Overseas Bank and ING Bank NV. The New Loan, which has a weighted debt term to maturity of 3.9 years, will result in significant interest expense savings for the Trust moving forward as the blended margin on the facility is 2.16% compared to the margin on the previous loan of 3.5%. The Trust, which now enjoys significant institutional support, has emerged from the difficulties it faced last year as a stronger and more resilient vehicle. The Trust, with an aggregate leverage of 34.8%, now maintains a stable platform which will facilitate measured, value accretive growth for its unitholders in the future."

Following the completion of the Acquisition, the Trust's distributions continue to be underpinned by the following key factors:

- Portfolio occupancy of 98.4%, which compares favourably with the Singapore industrial average of 92.5%<sup>2</sup>.
- A weighted average lease expiry of 3.9 years.
- Average security deposit per property of approximately 8.2 years.

Valuations of the Trust's properties were conducted by CBRE in Singapore and Rich Appraisal Institute in Japan as at 30 September 2010 for the purposes of the New Loan, with a slight increase in appraised portfolio value of S\$4.2 million being recorded.

Mr McGrath continued: "The Acquisition, the Rights Issue and the New Loan have each delivered results in accordance with the Manager's strategy for the Trust. The Manager will continue to focus on the execution of its strategy for the Trust with the goal of enhancing unitholder wealth by growing distributable income and maximising the value of the Trust's portfolio. The Manager continues to work on a number of positive initiatives for the Trust which are designed to achieve this goal".

## For enquiries, kindly contact:

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## **Important Notice**

The value of Units and the income derived from them may fall as well as rise. The Units are not obligations of, deposits in, or guaranteed by, the Manager, or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that unitholders of AIMSAMPIREIT may only deal in their Units through trading on the SGX-ST. Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

This document is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for the Units. The past performance of AIMSAMPIREIT is not necessarily indicative of the future performance of AIMSAMPIREIT.

<sup>&</sup>lt;sup>2</sup> Urban Redevelopment Authority's (URA) 3<sup>rd</sup> quarter 2010 Real Estate Statistics dated 22 October 2010.

This document may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses (including employee wages, benefits and training costs), property expenses and governmental and public policy changes. Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's view of future events.

# **About AIMS AMP Capital Industrial REIT**

Managed by AIMS AMP Capital Industrial REIT Management Limited, AIMS AMP Capital Industrial REIT was established with the principal investment objective of owning and investing in a diversified portfolio of income-producing industrial real estate assets in Singapore and Asia. The principal Sponsors of AIMSAMPIREIT are the AIMS Financial Group and AMP Capital Investors International Holdings Limited, a direct wholly-owned subsidiary of AMP Capital. AIMSAMPIREIT consists of 25 industrial properties located throughout Singapore and one property in Tokyo, Japan, with an appraised total value of S\$640.1 million based on valuations obtained as at 30 September 2010.

# **About AIMS Financial Group ("AIMS")**

Established in 1991 by its founder, Mr George Wang, AIMS Financial Group is an Australian diversified non-bank financial services and investment group which has a solid track record in the Australian mortgage and securitization markets. Since establishment, AIMS Financial Group has also expanded to become an international financial group focusing on lending, securitization, real estate investment, private equity, investment banking, funds management, securities exchange ownership and e-commerce across the Asia Pacific region.

AIMS holds an Australian Financial Service License ("AFSL") for securitization trust management granted by the Australian Securities and Investments Commission ("ASIC").

In the eight years to 2007, AIMS has raised directly and indirectly close A\$3 billion in funds from the capital markets, with most of the residential mortgage-backed securities ("RMBS") rated AAA by both Standard & Poors and Fitch Ratings. AIMS has originated over A\$5 billion of high-quality, prime home loans since 1997.

In the real estate funds management area, AIMS holds an AFSL granted by the ASIC to offer real estate funds management and mortgage funds management services. AIMS actively introduces international investors to the Australian real estate market, and has attracted over A\$1 billion of investment from its international clients to invest in Australian direct property.

Recent acquisitions enhanced the vertical integration of AIMS Financial Group's real estate, funds management and capital market businesses. These include the acquisitions of Asia Pacific Exchange Limited (APX), one of Australia's three licensed securities exchanges in 2008, and MacarthurCook Limited in 2009.

The winner of over 30 Australian Financial Services Industry awards, AIMS Financial Group's head office is in Sydney, Australia, with offices across Australia, China and Singapore, and representations in Hong Kong. AIMS Financial Group has a strong physical presence in the Asia Pacific region.

Together with its highly qualified, professional and experienced cross-cultural teams, AIMS Financial Group is in a very strong position to bridging the gap between Australia and China in various markets, especially in properties, resources, fund management, high-tech, banking and financial services.

# AMP Capital Investors ("AMP Capital")

AMP Capital Investors is a specialist investment manager with over A\$96 billion in assets under management as at 31 March 2010. AMP Capital is a wholly owned subsidiary of AMP Limited. AMP Capital's teams of specialists operate across direct and listed real estate, infrastructure, equities, fixed income and credit.

As one of the largest institutional real estate fund managers in Australia and New Zealand, AMP Capital has over A\$20 billion in global direct and listed real estate funds under management. The group has over 45 years of real estate investment expertise and is ranked a Global Top 20 real estate investment manager by Watson Wyatt in 2009. AMP Capital was also ranked a Top 10 Australian company by Forbes in 2010.

With established operations in Australia, New Zealand, China, Hong Kong, India, Luxembourg, Japan, Singapore and the United Kingdom, AMP Capital has over 200 in-house investment professionals, around 900 staff globally and a carefully selected network of regional investment partners who can source competitive international investment opportunities catering for the varying needs of its clients.

AMP Capital expanded its Singapore office in 2006 and is committed to building its investment business in Asia. As AMP Capital's Asian regional hub, the Singapore team specialises in Asian real estate, Asian equities and distribution.

AMP is one of Australia's largest retail and corporate pension providers, and one of the region's most significant investment managers with over A\$114 billion in assets under management as at 31 December 2009. AMP was established in 1849 as a mutual company and listed on the Australian and New Zealand stock exchanges in 1998. AMP has more than 3.6 million customers and over 3,500 employees. It has one of Australia's largest shareholder registers, with approximately 795,000 shareholders. One in six Australian adults is an AMP customer.